Celebrating 50 Years of Community Leadership
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**2013-14 OSAE BOARD OF DIRECTORS**

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<thead>
<tr>
<th>Position</th>
<th>Name</th>
<th>Organization</th>
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<tbody>
<tr>
<td><strong>PRESIDENT</strong></td>
<td><strong>CHERYL HARDER</strong></td>
<td>Oklahoma Association of Career and Technology Education</td>
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<td><strong>PRESIDENT ELECT</strong></td>
<td><strong>DAVID FINLEY, CAE</strong></td>
<td>Sheet Metal Contractors Association of Oklahoma</td>
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<td><strong>PAST PRESIDENT</strong></td>
<td><strong>SCOTT DEWALD</strong></td>
<td>REI Oklahoma</td>
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<td><strong>SECRETARY/TREASURER</strong></td>
<td><strong>MITA BATES</strong></td>
<td>Ardmore Chamber of Commerce</td>
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<tr>
<td><strong>VICE PRESIDENT – CONFERENCE</strong></td>
<td><strong>LISA NOON, CAE, RCE</strong></td>
<td>Oklahoma Association of REALTORS®</td>
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<tr>
<td><strong>VICE PRESIDENT – MEMBERSHIP</strong></td>
<td><strong>KATHY MUSSON, CAE</strong></td>
<td>Oklahoma State Medical Association</td>
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<td><strong>VICE PRESIDENT – COMMUNICATIONS</strong></td>
<td><strong>MARK THOMAS</strong></td>
<td>Oklahoma Press Association</td>
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<td><strong>VICE PRESIDENT – EDUCATION &amp; MEETINGS</strong></td>
<td><strong>DOUG TAPP</strong></td>
<td>AGC of Oklahoma</td>
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<td><strong>STRATEGIC PARTNER LIAISON</strong></td>
<td><strong>TANYA BETHEL</strong></td>
<td>DoubleTree Hotel at Warren Place</td>
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<td><strong>STRATEGIC PARTNER LIAISON</strong></td>
<td><strong>CHARLIE SWINTON</strong></td>
<td>BancFirst</td>
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<td><strong>EXECUTIVE DIRECTOR</strong></td>
<td><strong>BRIAN FERRELL, CMP</strong></td>
<td>FACTOR 110 Association Management</td>
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<tr>
<td><strong>ASSOCIATE DIRECTOR</strong></td>
<td><strong>TAWNII PHELAN, CAE, CMP</strong></td>
<td>FACTOR 110 Association Management</td>
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Dear Educators,

When I was a young girl, my parents took me to church, I was a Brownie, and I participated in almost every area available to me at the local YWCA. When older, I was a cheerleader, member of a literary society, member of the Future Teachers’ Association and French Club. As you can see, I was naturally a joiner. So when I began my career as an educator, it was natural for me to want to be a part of and benefit from my professional associations.

During the years I taught school, I paid dues to up to 7 associations each year for nearly 30 years.

Being a member of OSAE has proven to be a most valuable professional association. I have learned so much about association management. By participating on Committees and the Board of Directors; I now have a close network of friends that are available to offer ideas and assistance when I have questions.

It is my hope that through the process of studying each of the tabloids on the topic of associations, you will be able to teach your students the importance of why associations are important.

Most associations provide the opportunity for:
- Networking
- Keeping up-to-date on trends
- Opportunity for exchange of information
- Publications
- Employment opportunities
- Possibility of product and services discounts
- Mentoring
- Resume building

My affiliation with OSAE has improved the quality of my life! After living in northeast Oklahoma for 50 years, my family and I relocated to Oklahoma City. I left the classroom after teaching for 28 years. I was able to continue employment as the Assistant Director for the Oklahoma Association of Career and Technology Education. The OSAE has provided all of the opportunities listed above to me over the past 11 years.

With best regards,

Cheryl Harder, OSAE President

OSAE PAST PRESIDENTS

<table>
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<tr>
<th>Year</th>
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<td>1963-64</td>
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<td>ED KELSAV, CAE, ASAE Fellow</td>
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<td>RICHARD SHEPHERD</td>
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<td>JIM HOPPER</td>
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<td>1988-89</td>
<td>PAT HALL, CAE, ASAE, Fellow</td>
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<td>JOHN DONNER</td>
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<td>JIM SULLINS, CAE</td>
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<td>MATT ROBISON, CAE</td>
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<td>LYLE KELSEY, CAE, CMBE</td>
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<td>THE OKLAHOMA CENTER FOR NON-PROFITS</td>
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<td>DANNY FOWBLE, CCM, IOM</td>
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<td>BILL MOYER, CAE</td>
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<td>DEBRA BAILEY, CAE</td>
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<td>JAYNE CLEVELAND, CAE</td>
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<td>KERRY BOWLING, CAE</td>
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<td>RONN CUDDY</td>
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<td>THE STATE CHAMBER</td>
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<td>LEAH JONES, CAE</td>
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<td>2010-11</td>
<td>TAWNI PHelan, CAE, CMP</td>
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<td>2011-12</td>
<td>J. SCOTT HOPKINS, CAE</td>
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<td>2012-13</td>
<td>SCOTT DEWALD, REI Oklahoma</td>
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- 2007-08: DANNY FOWBLE, CCM, IOM
- 2008-09: BILL MOYER, CAE
The Oklahoma Press Association was formed in 1906 when the Indian Territory Press Association and the Oklahoma Territory Press Association merged.

As a trade organization serving almost 200 weekly and daily newspapers in Oklahoma, the OPA is committed to safeguarding and advancing the newspaper industry.

It wasn’t long after OPA formed that it began its first major project – founding the Oklahoma Historical Society. Since then, OPA has continued to work to improve Oklahoma journalism and contribute to Oklahoma’s history. In fact, OPA officials made the first long distance telephone call between Oklahoma and San Francisco on May 8, 1915.

OPA began an annual Better Newspaper Contest in 1930. In 1933, the association moved its headquarters from a basement location at the University of Oklahoma in Norman, Oklahoma to a single room in the Biltmore Hotel in Oklahoma City. In 1961, the association moved into its current headquarters at 3601 North Lincoln Boulevard in Oklahoma City.

Since that time, the press association and its member newspapers have invested heavily in technology, and developed new and better ways to educate newspapers and serve their readers.
Community leadership
Newspapers are the lifeblood of a community, providing information citizens want to know, need to know and should know. The newspaper also provides a community with local information – who won the football game, what happened at the local school board meeting and what community leaders are planning.

Citizens need information
People need accurate, trustworthy information to help them know what is going on in the world around them. Accurate and timely local news and advertising helps citizens make decisions that affect their quality of life.

First Amendment rights
Through the First Amendment, newspapers are given the right to publish news, information and opinions without government interference. You do not need a government license to be a journalist or publish a newspaper.

The First Amendment
Congress shall make no law respecting an establishment of religion, or prohibiting the free exercise thereof, or abridging the freedom of speech, or of the press, or the right of the people peaceably to assemble, and to petition the Government for a redress of grievances.

Serving as the watchdog of government, newspapers sometimes use “Freedom of Information” laws to get public records and attend meetings of public bodies. These laws help keep government transparent so citizens can know about their elected leaders and decisions they make.

The Publisher
The person in charge of a newspaper is the publisher. The publisher is responsible for the contents of the newspaper and runs the entire operation, including hiring editors, reporters, account representatives and other staff members.

Within the newspaper are four departments that work together to produce a finished product.

News & Editorial
News starts with the editorial department, which includes editors, reporters, photographers and graphic artists. Reporters and photographers cover news stories and objectively report the facts to the public. Editors review the submitted stories for typographical errors and question reporters on the facts of the story. Newspaper editorials appear on the editorial page, along with other opinion columns and letters to the editor. Newspapers try to run a variety of opinions and columns so readers can see many sides to the issues being discussed in the community.

Advertising
The advertising department consists of a sales staff that sells space to clients such as local businesses. The sales staff also helps advertisers design and plan their advertising campaigns. Advertising is crucial to the financial success of the newspaper.

Production
The production department includes paginators, who put the pages of a newspaper together for printing. Once the product is finished, it is sent to the press for printing.

Circulation
The circulation department sells subscriptions and distributes the printed newspapers to subscribers. Some subscribers receive the paper at their home, and some people prefer to buy the paper from vendors or newstands in stores.

New Technology
Newspapers are excited about the new technology that is now available. The internet allows newspapers to get their unique, local information out quickly and efficiently, not only in their own community but around the world. Today most newspapers have a web page, which is updated as news stories happen and need to be reported before the paper can be delivered. Many newspapers use Facebook, Twitter, text alerts and other social media sites to keep readers informed.

Many newspapers also use digital delivery by offering an electronic replica edition of their newspaper online. This also allows subscribers in faraway places to receive the paper quickly.

Whether the newspaper is delivered as a print product or electronically, its role of keeping the community and people connected is more important than ever.
OKLAHOMA CHAPTER – NATIONAL ELECTRICAL CONTRACTORS ASSOCIATION

HISTORY
The National Electrical Contractors Association (NECA) traces its origins to the birth of modern electricity. In 1901, a group of electrical contractors met at the Pan-American Exposition in Buffalo, NY, where a display of electric power had been installed. These contractors joined together to foster trade, avoid abuses, and work on safe practices within this fledgling industry. Today, Oklahoma NECA is one of 119 chapters across the country supporting the local electrical construction industry. NECA continues to build on a legacy of protecting the public and making innovation possible. NECA contractors set industry standards for traditional and integrated electrical systems and lead the industry in the practical application of new technologies.

LEARNING ABOUT ELECTRICITY
What is electricity?
Everything in this world is made up of tiny atoms. Those atoms are made up of even tinier particles called protons, neutrons and electrons. When electrons move from one object to another they create electricity.

How Does Electricity Create Power?
Think about lightning. When electrons from a storm move from the clouds to the ground we get a great flash of light. The lightning bolt creates a lot of electricity, but we can’t use it. That’s because the electrons have stopped moving. In order to use electricity, we need electrons to keep going and going. Electrons that move through a circle of metal, also known as a circuit, are the source of electricity everywhere; from the wall behind the light switch to the outlet we use to plug in our appliances.

What are common ways we use electricity?
Wall sockets are on nearly every wall. Most appliances have a plug; metal prongs attached to wires that are wrapped inside a cord. When the plug gets pushed into the wall socket, it connects the electrical circuit inside the wall socket. When
the metal from the plug touches the electricity inside the socket, the electricity passes through the metal plug to the wire inside the cord and powers your microwave, refrigerator, lights, computers, games, television, and cell phones.

Wall switches are also part of the electrical circuit. Inside them are metal pieces protected by a box inside the wall. When the light switch is turned up, the metal pieces touch and connect the circuit together, creating a path for electricity to flow and create light. When the light switch is turned off, the metal piece disconnects the electricity to flow and create light. Each year more than 19,700 people are injured by ceiling fans that are improperly mounted or incorrectly sized. Qualified, licensed electricians know how to safely perform any electrical work in your home.

Electrical Safety
Safety for electrical workers and the public is at the heart of the electrical construction done by NECA contractors. Electricity requires everyone to be careful. Each year, thousands of people in the United States are critically injured in their own homes as a result of electrical fires and accidents because many homeowners try to tackle do-it-yourself projects. However, most do not have the training or experience needed to safely perform home electrical work. Working with electricity requires thorough planning and extreme care.

Recent data from the U.S. Consumer Product Safety Commission shows there are nearly 400 electrocutions in the United States each year. Careless use of electrical outlets causes nearly 4,000 injuries every year. Electrical failure accounted for 89 percent of electrical fires in residential buildings. Each year more than 19,700 people are injured by ceiling fans that are improperly mounted or incorrectly sized. Qualified, licensed electricians know how to safely perform any electrical work in your home.

Electrical Construction and the Environment
NECA members have been environmental stewards throughout the electrical industry's evolution. They see the move towards sustainable construction, alternative energies, and building “green” as important next steps in the process. “Green” projects do a great job of giving back to the communities where they are located.

The heart and brain of a building are its internal systems, such as their electrical and mechanical systems. To the user, a building’s “environment” is shaped by lighting, climate control and communication networks. NECA contractors explore new ways to make these systems as sustainable as possible.

Careers in Electrical Contracting
Electrical contracting is the business of bringing lighting, power, and communications to buildings and communities across the United States. In the U.S., it is an industry valued at over $130 billion annually, and made up of over 70,000 electrical contracting firms employing over 650,000 electrical workers.

The route into this industry is through apprenticeship. Electrical apprenticeships combine college-level classroom learning with on-the-job training. Electrical apprenticeships last for about five years, with increasing responsibilities and earning a higher wage each year. Apprentices completing the program are known as journeymen electricians. OKNECA offers apprenticeship programs based in Oklahoma City and Ponca City.

What is an Electrician?
An electrician is a person trained and licensed to perform electrical work. Electrical work is a highly technical profession that requires a thorough understanding of how electricity works and the materials and components used to deliver power, as well as electrical safety and standards.

What is an Electrical Contractor?
An electrical contractor is a licensed business person or firm that performs specialized construction work related to the design, installation, and maintenance of electrical and communication systems. In Oklahoma, a licensed electrician must pass an exam to become a licensed electrical contractor. To qualify for the exam, an electrician must have held a journeyman’s license for two years. In addition, they must also pass the Oklahoma Electrical Contractor Business Law exam.

Electrical contractors are classified by the work they perform. “Outside” or “line” contractors are responsible for high-voltage power transmission and distribution lines. Line contractors see that electricity generated at power plants is safely carried through high-voltage lines and substations before it’s used to power any facilities, buildings, or homes.

“Inside” electrical contractors provide electricity to buildings and structures. Inside electrical contractors can serve as prime contractors for all electrical and cabling design, installation, and maintenance in buildings.

“Integrated building systems” (IBS) or “Voice/Data/Video” (VDV) electrical contractors work primarily with low-voltage installations, including back-up power, climate controls, wireless networks, energy-efficient lighting, telecommunications, fiber optics, and security systems.
Success in the Workplace

Oklahoma needs a productive and competitive workforce. For more than 100 years, Oklahoma’s CareerTech system has provided training so everyone can have success in the workplace. This helps our economy grow and increases our standard of living.

Nearly 500,000 people every year receive education through CareerTech programs. These programs can be found in 400 school districts, 29 technology center districts and in 16 skills centers.

History and Purpose

The Oklahoma Association for Career and Technology Education (OkACTE) has been working to unite CareerTech professionals since 1929, and there are more than 3,400 educators that are members of the OkACTE.

OkACTE advocates for good workforce and education policy by working with state legislators at the Capitol and in Washington, D.C. OkACTE also works with school administrators, parents, business and industry representatives, and students to educate the legislature about how to improve our economy and develop a skilled workforce through career and technology education.

In the early 1970's, the Oklahoma Association of Technology Centers (OATC) was organized to represent the technology centers. OATC members include technology center superintendents and board members.

The OATC provides board member training, legislative representation at the Capitol, and has an awards program recognizing business and industry for excellence. The OATC is also involved in a public relations campaign that helps Oklahomans understand the importance of Career and Technology Centers to Oklahoma.
**What is economic development?**

In the world economy, every nation tries to provide an attractive environment so businesses and industries will locate their company there. Similarly, each state in the United States works to show these companies why they should locate their business in that state. We want businesses to thrive in Oklahoma.

One of the key factors companies consider when trying to decide where to locate their business is access to a productive and competitive workforce. Oklahoma works hard to show these companies they can prosper if they locate in our state.

Oklahoma Technology Centers are a valuable part of that effort. They are very responsive and work with industries to train and develop specific skills, through educational programs, that benefit their industry.

**Helping industry grow**

Oklahoma has identified and targeted several industries that benefit our state. We work to retain and expand certain types of industries already located in Oklahoma, and work on recruitment of new industries in order to maximize economic development efforts.

Oklahoma has identified and targeted six major industry areas and market segments that we want to attract to our state, or help prosper if they are already located here. Those major industries are, aerospace and defense, energy, agriculture and biosciences, information and financial services, transportation and distribution, and health.

**Choose the best career through education**

There are many opportunities in Oklahoma to receive an education that will lead to a prosperous career. Your choice should be fun and rewarding for you, and will lead to a more productive and competitive workforce in Oklahoma. That will help Oklahoma compete with other states and countries in the world economy.

The Oklahoma Association of Career and Technology Education (OkACTE) and the Oklahoma Association of Technology Centers (OATC) are proud to be part of helping Oklahoma grow and prosper, and make our state a place where families and businesses can enjoy a better quality of life.

**What interests you?**

After you finish school you need to work and find a career so you can pay for housing, food, clothing, transportation, entertainment, and other things. Have you thought about an occupation you would enjoy, and where you will get the education and training for that occupation?

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**Information Technology and Financial Services**

Do you like to fix things? If you like to help others solve problems with their computers there are many jobs in all industries for people with skills in information technology like network security administrators and computer specialists.

**Architecture and Construction**

Is it fun for you to build things? If you find it interesting to put things together you can take classes to learn how to be an architect, carpenter or electrician.

**Manufacturing**

Would you like to know how to change raw materials into useful products? If so you can explore occupations like industrial engineering, welding, or machinist.

**Science and Technology**

Do you like science and technology? Does it interest you to be involved in scientific research, or laboratory and testing services? If so you can get an education in aerospace engineering, astronomy, or nutrition.

**Transportation and Distribution**

How do people and goods get transported around the world? If this interests you there are classes that train you in transportation and distribution systems, including all types of mechanics, and logistics needed to move products from place to place.

**Arts, Audio/Video Technology and Communications**

Do you want to know more about designing, producing, performing, writing and publishing multimedia content? You can get skills as a video graphics designer, artist, or video systems technician at a Technology Center.

**Health**

Are you concerned about the health of people or animals? If so you can get an education that will lead to a career as a practical nurse, surgical technician, doctor, medical assistant or veterinarian.

**Human Services**

Do you have an interest in human and family needs? There are classes to help you launch a career as a hair stylist, manicurist or skin care specialist.

**Law, Public Safety, Corrections and Security**

Would you like to provide protection and security for individuals or companies? There are many career paths in law enforcement and public safety, like police officer, crime scene investigator, correctional officer, or in the legal profession.
OSAE established

In the early 1960’s, association executives informally called one another or had lunch and talked about common problems and solutions. A handful of association executives decided to establish a formal organization, and agreed to meet regularly and work together on issues important to all associations.

In 1963, they founded the Oklahoma Society for Association Executives (OSAE). The founding association members agreed to rely on their own members to lead the organization.

OSAE’s first president

OSAE needed a visible leader; a well known person that could speak about the benefits of associations, and how they worked to improve their profession, industry or trade, and the State of Oklahoma. They found that leader in George Nigh.

Nigh would eventually become one of Oklahoma’s most recognizable political figures. At the time Nigh did not hold a political office, but did hold a position as Executive Director of the International Junior Chamber of Commerce. He was an association executive. The founding members elected George Nigh, who went on to be a four-time Governor in Oklahoma, as the first OSAE President.

Membership grows

Now all they needed was to spread the message about the organization. The founding members made a plan to hold monthly meetings, develop educational programs, and approached other associations in Oklahoma and asked them to join.

It was quite a challenge. Only a few association executives could see how an association serving one industry would have anything in common with an association serving an entirely different industry. After the educational programs and meetings began the organization started to slowly grow from a few members to a few dozen.

Associations all have common issues regarding boards of directors and employee questions. They also had legislative programs and learned from each other about tax laws and good governance for associations.

As OSAE grew, members found they also had common questions about affiliated industries and services they use for association activities. OSAE members had questions about hotels and transportation services. They needed to know about event planning and finding educational speakers and informative programs.

Strategic partnerships

In the late 1970’s, there were many discussions about whether to change OSAE to allow the service industry representatives into the organization. OSAE had always been just association executives. A proposal to allow vendors and service suppliers to join the organization was put to a vote and it passed. Eventually, everyone came to realize that both associations and vendors – now called Strategic Partners – need each other and can learn from each other by being part of the same organization. It was a major decision that strengthened OSAE in many ways over the years.

A nation of associations

OSAE is affiliated with the American Society of Association Executives (ASAE). ASAE provides national meetings and training programs and materials designed to advance associations across the nation. ASAE offers a professional certification for association executives, entitled CAE, which stands for Certified Association Executive. This designation is difficult to obtain, and OSAE holds training seminars and classes to assist members that want to achieve the CAE designation.

Public policy progress

Throughout the years, OSAE has been involved in many public policy issues. While many associations disagree on political issues between their industries, they generally agree on improving state and federal laws that help all associations grow and prosper.

OSAE has been involved in many tax law changes involving non-profit organizations, as well as other financial issues regarding membership dues, foundation donations, human resources changes, and organizing relief and other humanitarian efforts when the opportunities arise.

More than business

OSAE members have fun. Getting together with other association executives and strategic partners to talk about business in a relaxed environment is stimulating. Organizing and attending social events and fun activities builds friendships that last a lifetime. Annual meetings of associations usually are held at locations around the State of Oklahoma.

OSAE members have also taken trips to other countries. One benefit of taking trips to other countries is OSAE members get to talk with international business executives about the free enterprise system. They learn that we can compete with other businesses like our own but still cooperate in other areas through the association.

Fifty years of community leadership

In 2013, fifty years after its founding, OSAE still promotes the profession of association management. OSAE educates its members and the public in the management and improvement of associations. OSAE provides resources to assist with the professional development of its members. OSAE provides information, education and ideas to assist association executives and strategic partners engaged in the profession of association management.
AWARD WINNERS

GEORGE NIGH ASSOCIATION EXECUTIVE OF THE YEAR
The George Nigh Association Executive of the Year Award is the highest award presented by the Oklahoma Society of Association Executives. Only Association chief staff officers are eligible. This award recognizes excellence in association management as well as significant contributions to OSAE and the association community.

2013 Scott Dewald, REI Oklahoma
2012 Mark Bleddsoe, CAE, United Suburban Schools Association
2011 Sam Blackstock, CAE, Oklahoma Academy of Family Physicians
2010 Debra Bailey, CAE, Oklahoma Restaurant Association/Oklahoma Travel Industry Association
2009 Dean Myers, Sheet Metal and Air Conditioning Contractor’s National Association of Oklahoma
2008 Lyle Kelsey, CAE, CMBE, Oklahoma State Board of Medical Licensure and Supervision
2007 Jane Nelson, CAE, Oklahoma Nurses Association
2006 Paul Matthews, Highway Users Federation
2005 Oliver Delaney, CAE, Oklahoma Malt Beverage Association
2004 Daryl Hill, CAE, Oklahoma Society of CPAs
2003 Charlotte Edwards, CAE, Oklahoma Association of Career and Technology Education
2002 Ed Kelsay, CAE, ASAE Fellow, Ed Kelsay & Associates
2001 Bob Rollins, Oklahoma Consumer Finance Association
2000 Jim Sullins, CAE, Consulting Engineers Council of Oklahoma
1999 Bob E. Jones, CAE, Oklahoma Osteopathic Association
1998 Bill Moyer, CAE, Oklahoma Municipal League
1995 Leigh Nichols, CAE, American Auto Manufacturers Association
1994 Bob Berry, CAE, Oklahoma Dental Association
1993 Stan Orr, CAE, ASAE Fellow, National Association of Legal Secretaries
1992 Pat Hall, CAE, ASAE Fellow, Oklahoma Public Employees Association

ASSOCIATION PROFESSIONAL OF THE YEAR
Both chief staff officers and other association staff members are eligible to receive the Association Professional of the Year Award. This award is presented to recognize outstanding accomplishments in association management as well as significant contributions to the association community.

2013 Melissa Hunt, American Institute of Architects, Oklahoma Chapter
2012 Jan Gilmore Loftis, Gilmore Communications
2011 Greta Stewart, MPH, CAE Oklahoma Primary Care Association
2010 Scott Dewald, Oklahoma Cattlemen’s Association
2009 J. Scott Hopkins, Oklahoma Chapter of the National Electrical Contractors Association

2008 Craig Buford, CAE, Community Bankers Association of Oklahoma
2007 Donna Fowble, The State Chamber
2006 Ronn Cupp, The State Chamber
2005 Matt Robison, CAE, The State Chamber
2004 Tina Gilliland, CAE, Bartlesville Area Convention and Visitors Bureau
2003 Brian Foy, Oklahoma State Medical Association
2002 Janis Hutson Reeser, Oklahoma Bankers Association
2001 Charlotte E. Edwards, CAE, Oklahoma Vocational Association
2000 Lynette McClain, Oklahoma Osteopathic Association
1999 Ken Moore, CCE, The State Chamber
1998 Jane Nelson, Oklahoma Vocational Association
1996 Lyle Kelsey, CAE, Oklahoma State Medical Association
1995 Debra Bailey, CAE, EVP, Oklahoma Restaurant Association

KEY AWARD
Both professional and affiliate members may receive the OSAE Key Award. This award is normally presented to recognize one significant event or contribution which benefits either the association community or the community in general.

2013 Mark Thomas, Oklahoma Press Association
2012 Cheryl Harder, Oklahoma Association of Career & Technology Education
2011 Lee Ann Potter—Event 1
2010 Marke Burroughs, Hard Rock Hotel & Casino
2009 Jeanine Fuller, Renaissance Oklahoma City Hotel and Spa
2008 Tracy Boyd, CHSP, Holiday Inn-Oklahoma City Airport
2007 Tawni Phelan, CMP, Oklahoma Society of CPAs
2006 Terry Phillips-Billen, Oklahoma Osteopathic Association
2005 Jimi Layman, Oklahoma Municipal League
2004 Sheri Boeckmann, Oklahoma Association of REALTORS®
2003 Lyle Kelsey, CAE, CMBE, Oklahoma State Board of Medical Licensure & Supervision
2002 Ronn W. Cupp, The State Chamber
2001 Kris Sanders, Oklahoma Press Association
2000 Sam Wade, National Rural Water Association
1999 Sam Blidstock, CAE, Oklahoma Academy of Family Physicians
1998 Paul Mathews, Highway Users Federation of OK
1997 Elden G. Roscher, Oklahoma Grocers Association (posthumous)
1996 Michele L. Clark, CAE, Oklahoma Association of Home Care
1994 Leigh Nichols, CAE, American Auto Manufacturers Association
1993 Donna Fowble, Tulsa CVB
1992 Bob Berry, CAE, Oklahoma Dental Association

OKLAHOMA CERTIFIED ASSOCIATION EXECUTIVES

DEBRA BAILEY, CAE, Oklahoma Travel Industry Association
SCOTT BARGER, CAE, Cash Western Store
BOB BERRY, CAE, Oklahoma Bankers Association
SAM BLACKSTOCK, CAE, Oklahoma Academy of Family Physicians
CRAY BUFORD, CAE, Buford Resources Inc
LEO CRAVENS, CAE, Oklahoma State Home Builders Association
STEVEN DAVIS, CAE, Oklahoma Society of Exploration Geophysicists
MARGE DOVER, CAE, National Association of Legal Assistants Inc
PAM DUNLAP, CAE, The Dunlap Group
DAVID FINLEY, CAE, Mechanical and Sheet Metal Contractors

PATRICIA FRAZIER, CAE, Oklahoma Public Employees Association
TINA GILLILAND, CAE, Tulsa Marriott Southern Hills
TAMMY HAILEY, CAE, Factor110
J. SCOTT HOPKINS, CAE, Oklahoma Chapter, NECA
LEAANN JACKSON, CAE, Oklahoma Bankers Association
ED KELSAY, CAE, Oklahoma State Orthopedic Society
KENNETH KING, CAE, Oklahoma State Medical Association
JEFFREY LEBOEUF, CAE, Association Innovators LLC
KATHLEEN MUSSON, CAE, Oklahoma State Medical Association

JANE NELSON, CAE, Oklahoma Nurses Association
LISA NOON, CAE, Oklahoma Association of Realtors®
DAVID PATTERSON, CAE, National Rural Water Association
SHERI PENNER, CAE, Leadership Oklahoma
TAWNI PHELAN, CAE, factor110
JEAN LEA SPITZ, CAE, Perinatal Quality Foundation
GRETAT STEWART, CAE, Oklahoma Primary Care Association
JAMES SULLINS, CAE, American Council of Engineering Companies of Oklahoma
JANA TIMBERLAKE, CAE, Oklahoma County Medical Society

STRATEGIC PARTNER OF THE YEAR
Only Strategic Partners of OSAE are eligible to receive this award. The award recognizes contributions to OSAE, the association community, as well as outstanding service to the recipient’s, employer and industry.

2013 Marcy Jarrett, Visit Enid
2012 Terry Lanham, Edmond CVB
2011 Marke Burroughs—Hard Rock Casino & Hotel Tulsa
2010 Shannon Brown, Embassy Suites Norman Hotel & Conference Center
2009 Sheila Smith, Embassy Suites Norman
2009 Brian CMP, factor 110
2008 Robin Michel, CMP, PDC Productions
2007 Sarah Spinks, Kemper Financial Services
2006 Jennifer Elczyn, Renaissance Oklahoma City Convention Center Hotel and Courtyard by Marriott Downtown
2005 Patrick Boylan, PDC Productions
2004 Kristie Settle, Doubletree Downtown Tulsa
2003 Charles Swinton, BancFirst
2002 Tracy Blair, Holiday Inn Hotel & Suites
2001 Rick Secrest, Adam’s Mark Hotel Tulsa
2000 Tom Schwenden, The Westin, Oklahoma City
1999 Lee Ann Potter, Tulsa Marriott Southern Hills
1998 Reed Downey, Jr., Reed Downey Insurance Co.
1996 Stan Barnett, Midwest Decorating
1995 Stephanie Knowles, Doubletree Hotel Downtown
1994 Terry Phillips-Billen, Hilton Inn NW
1993 Teri Williams, Stillwater National Bank
1992 Sonny Jordan, Shangri-La

EXCELLENCE IN COMMUNITY DEVELOPMENT & SERVICE
2012 Tawni Phelan, CAE, CMP, Oklahoma Society of CPAs
2011 Donna Broughton, CMP, Oklahoma Society of CPAs
2011 Amy Welch, Oklahoma Society of CPAs
2011 Steve McKinley, Oklahoma Cattlemen’s Association

EXCELLENCE IN MEMBER RECRUITMENT & RETENTION CAMPAIGN
2013 Dallas Henderson, Oklahoma Cattlemen’s Association
2012 Patrick McGregor, Oklahoma Association of Career & Technical Education
2011 Dallas Waters, Oklahoma Cattlemen’s Association

EXCELLENCE IN COMMUNICATION & PUBLICATION
2013 Roy Lee Lindsey, Oklahoma Pork Council
2012 Jennifer Gilliland, Oklahoma Press Association

EXCELLENCE IN MEMBER EDUCATION AND OUTREACH
2013 Paul Jackson, American Farmers and Ranchers

ROOKIE OF THE YEAR
1994 HR Holman, National Guard Association
1993 Dawn Shelton, Richard Hess & Associates
GETTING STARTED IN REAL ESTATE

Getting started in real estate depends on your education, training and interests. Most people begin as sales associates in a brokerage firm, as an office assistant, listing or rental agent, or in the mortgage division of a bank.

PROFESSIONAL REQUIREMENTS FOR A CAREER IN REAL ESTATE

It takes preparation to enter the real estate profession. Licensing is required and requirements vary from state to state. All states require you to pass a written exam. With experience and upon passing an additional exam, you can become a real estate broker. Brokers can own their own businesses and employ other salespeople.

CENTENNIAL FOR REALTORS® CODE OF ETHICS

2013 marks the 100th year members of the National Association of REALTORS® have subscribed to a strict Code of Ethics. Though the real estate industry itself has evolved over the past century, the core values and commitment to excellence have remained constant.

As members of a national association that’s more than a century old, REALTORS® bring a wealth of resources to consumers so they can give their clients the best possible representation during the transaction process.

When the association adopted its Code of Ethics in 1913, it was only the second trade or business group in the United States to adopt mandatory ethical standards.
Innovative technology

All types of real estate professionals try to help customers visualize and find properties they can use to their best benefit. Many real estate professionals take advantage of innovative technology. Real estate is a mobile industry, and smartphones and tablets enable real estate professionals to do business wherever they are at any time.

There are many apps to help real estate professionals get things done faster. There are apps that let sales staff and potential buyers take notes, add photos, and record audio for a customer or review property information. Sales agents can also share property images, find directions, research neighborhood facts and look up other sales facts when they’re away from the office. Some agents use electronic devices to capture signatures and email offers on the spot. This paperless system saves time and lowers costs. Many initial real estate transactions aren’t done in an office but in the field.

Virtually all REALTORS® use smartphones in their businesses, whether it is an iPhone, Android or Blackberry. Social media is also used by most real estate agents to keep clients up to date on real estate happenings and to connect with potential clients.

Careers in Real Estate

The real estate profession offers a wide career selection. The selection includes helping people buy and sell residential homes, commercial real estate, industrial property and farmland, doing real estate appraisal and counseling, working in property management, land development, and urban planning. Many real estate professionals work in other industries first, and become a real estate professional as a second career. An emerging trend is to start as a first career with a foundation in business through college or vocational training.

Helping people buy and sell residential homes is one of the basic services a real estate agent performs. Real estate professionals need to have a thorough knowledge of real estate law, local economics, fair housing laws, types of financing, mortgages and government housing programs.

Commercial real estate brokers specialize in income-producing properties, such as office buildings, apartments, retail stores, warehouses, shopping centers and industrial parks. Commercial brokers need to know the area where the property is located, know tax regulations and make purchasing arrangements.

Industrial and office real estate brokers specialize in the developing, selling or leasing property used for industry or manufacturing. Brokers need to understand industries and help them find real estate where there is proper transportation, raw materials, water and power, a good labor force in the area, and local building, zoning and tax laws.

Land brokers deal in land for farming, and acquisition of rural land by cities for residential, commercial and industrial expansion. Land brokers need to determine a farm’s capacity to produce, including agricultural knowledge and information about market centers and transportation options.

Real estate appraisers determine the value of properties. They need to have practical real estate experience, good judgment and knowledge of mathematics, accounting and economics.

Property managers maintain the property and protect the owner’s investment. Managed commercial properties can be office buildings and shopping centers. Residential properties might be apartment buildings, condominiums, or groups of homes owned by a single investor.

Land development is an important and challenging specialty in real estate. Land developers turn land into marketable developments for residential, commercial or industrial uses. Land developers do site selection, planning and layout, analyze costs and arrange financing. Then they supervise construction and finally promote the development.

Urban Planners work with governments and other civic groups to anticipate their city’s future growth, and propose changes in real estate use to accommodate this growth. Urban planners work to improve the environment and the quality of people’s lives.

Education for a Career in Real Estate

Many colleges and universities now offer real estate-related courses. Continuing education is also available. The Oklahoma Association of REALTORS® sponsors continuing education programs for members, and awards professional designations for real estate specialty areas. Continuing education increases knowledge and skills and improves your opportunities to earn money.

Advantages and Rewards of a Career in Real Estate

The advantages of a real estate career are flexibility and the freedom to set your own pace. Real estate professionals are goal-oriented, self-motivated, and people-oriented. The rewards of a real estate career are a potential for high earnings, status in the community, time freedom, and the satisfaction of helping people.
The Sheet Metal Contractors Association of Oklahoma was established in 1949 and is located in Oklahoma City. The national headquarters is located outside of Washington, D.C. The national Sheet Metal and Air Conditioning Contractors’ National Association (SMACNA) is an international association of contractors and has 1,834 members in 103 chapters throughout the United States, Canada, Australia and Brazil.

The association offers contractors professional assistance in labor relations, legislative assistance, research and technical standards development, safety, marketing, business management and industry issues.

SMACNA members perform work in industrial, commercial, institutional and residential markets. They specialize in heating, ventilating and air conditioning; architectural sheet metal; industrial sheet metal; kitchen equipment; specialty stainless steel work; manufacturing; siding and decking; testing and balancing; service; and energy management and maintenance. What is sheet metal?

The term “sheet metal” refers to any metal that can be formed into flat pieces of varying thicknesses. Using specialized tools, sheet metal workers cut, roll, bend, and shape these pieces to make a wide variety of objects such as ductwork for heat and air systems, airplane wings, car bodies, refrigeration units, medical tables and storage units, buildings, steel sheets, tubing, signs and much more.

Metals used in the sheet metal industry include cold rolled steel, mild steel, tin, nickel, titanium, aluminum, brass, and copper. Sheet metals come in flat pieces or coils and are measured by their thickness or gauge. Very thin pieces of metal are called foil or leaf; thick metals are called plate.

Careers in the sheet metal industry.

Many young people come out of high school and work as an apprentice in the sheet metal industry. Then they begin a career in the sheet metal industry because the industry offers outstanding training, education, income, benefits, and insurance. Safety is emphasized by the sheet metal industry. Some workers perform their tasks on ladders, roofs, or bridges. Workers who respond to emergency repair situations may work in extreme weather conditions. That means there is a certain element of risk for some jobs. However, apprentices learn how to safely and responsibly handle tools, materials, and themselves through both classroom instruction and on-the-job training. Workers are reminded to focus on safety every day.
Sheet metal workers can choose to work in general construction, become certified in a specialty area, work for a company, or start their own business.

The sheet metal industry is full of people who love to work with their hands, like to solve problems and be creative, take pride in their work, work well in a team-oriented environment, and enjoy taking on challenges. In addition, a solid understanding of math is important to many jobs in this industry.

**What is Commercial HVAC?**

HVAC is short for heating, ventilation, and air conditioning. In this field you will work on high-volume mechanical systems. These systems deliver heated and cooled air to commercial buildings like office buildings, warehouses and schools.

**What is Residential HVAC?**

Residential HVAC technicians work on installing heat and air duct systems for builders in the housing industry. You’ll install ductwork for a wide variety of residences including single family homes, town homes, and apartment buildings. You may also work on duct systems for existing buildings to remodel, upgrade, or troubleshoot these systems.

**What is Architectural Sheet Metal?**

Architectural sheet metal is a combination of technical skills and artistry. The shaping of metal into useful and beautiful forms is a centuries-old craft. By the 19th century, architects began using sheet metal to construct large buildings. You are probably most familiar with 19th and 20th century structures that used sheet metals of various types and thicknesses such as the Empire State Building in New York, Statue of Liberty in New York, Experience Music in Seattle and the Fordham Spire in Chicago. In addition to learning about architecture, you will help create buildings or bridges that are both functional and beautiful. You may also work on building decoration, shaping metal to create attractive and long-lasting designs.

**What is Industrial Sheet Metal Welding?**

Industrial sheet metal workers work on large-scale projects. The metals used in this industry are often up to one-inch thick. Industrial sheet metal parts must be moved into place using heavy-gauge machinery or even helicopters. In this field you may make the machines used in automotive assembly or food processing plants. You may design, assemble, and install the air handling systems needed in businesses that must have very clean air, such as computer assembly plants or the pharmaceutical industry. You might find yourself working on a specialized one-of-a-kind installation almost anywhere in the world.

**What is Detailing?**

Sheet metal detailing is often thought of as computer-aided drafting, or CAD. In this field, you use CAD to produce detailed two- and three-dimensional drawings of the major systems that make buildings comfortable and safe. Those systems include heating, air conditioning, plumbing and electrical. Your drawings ensure workers install all systems efficiently and on time. You’ll do most of your work inside an office at a computer and you will learn a lot about complex building systems, how they operate, and work with blueprints.

**What is Service and Refrigeration?**

Almost everything we do every day depends on heating and cooling systems being up and running. Can you imagine working in a building without heated or cooled air? What would life be like without refrigerators or freezers? These systems make buildings comfortable and safe. They prolong the life of foods and keep medicines and blood supplies at safe temperatures. Demand for skilled technicians in this field is high.

**What is Testing, Adjusting, and Balancing?**

Testing, adjusting, and balancing (TAB) is an important part of air and water delivery systems. TAB technicians make sure that air and water are delivered efficiently, quietly, and safely throughout a building.

**What is the Sign Industry?**

You see signs everywhere. Craftworkers in the sheet metal industry make the majority of signs. In this field you may work on the design of new signs, fabricate signs based on existing designs, or mount signs in a variety of locations. Most of your work will be done outdoors in the field although some jobs – such as sign designer – are generally done indoors with the assistance of a computer. You will also learn about the different types of lighting used for signs such as neon or fiber optic cable.

**What is Sheet Metal Roofing?**

Every structure needs a roof, but a roof is more than just a top for a building. A roof is actually a system designed to direct rainwater to gutters, support rooftop machinery, and withstand weather conditions, including wind and hail. You will also learn about the different types of low slope roofing systems including Built up roofs, Modified Bitumen Roof Membranes and single ply membranes. You will also study other types of roofing designs such as green roof systems.
PROFESSIONAL MEMBERS

AFR (AMERICAN FARMERS & RANCHERS)
Paul Jackson, Secretary
www.afrmic.com

AGC OKLAHOMA
Doug Tapp, Executive Director
www.agcok.com

AIA (AMERICAN INSTITUTE OF ARCHITECTS)
Jan Gilmore Loftis, Executive Director
www.aiaw.org

COMMUNITY BANKERS ASSOCIATION OF OKLAHOMA
Craig Buford, CAE, President & CEO
www.cba-ok.org

CREDIT UNION ASSOCIATION OF OKLAHOMA
Brandon Walker, Government Affairs Specialist
www.oklahomacreditunions.coop

DUNLAP GROUP
Pam Dunlap, CAE
www.dunlapconsultants.com

FACTOR 110
Brian Ferrell, CMP, President
www.factor110.com

GAINES GOVERNMENT SERVICES
Patrick Gaines, President
www.gaines-consulting.com

GILMORE COMMUNICATIONS
Jan Gilmore Loftis
www.jangilmoreloftis.com

GROUND WATER PROTECTION COUNCIL
Ben Grunewald, Associate Director
www.gwpc.org

HARDIN & HARDIN CONSULTING
Jane Hardin

INDEPENDENT ELECTRICAL CONTRACTORS
Tim Yaciuk, Executive Director
www.iec-okc.org

INDEPENDENT INSURANCE AGENTS OF OKLAHOMA
Dan Ramsey, CIC, President,
Chief Executive Officer
www.iiakok.com

LEADERSHIP OKLAHOMA
Sheri Penner, CAE, Executive Assistant

LEGAL AID SERVICES OF OKLAHOMA, INC.
Gayla Machell, Director of Marketing & Development
www.legalaidok.org

MANUFACTURED HOUSING ASSOCIATION OF OKLAHOMA
Deanna Fields, Executive Director
www.mhao.org

MARTIN COMMERCIAL 
Tawni Phelan, CAE, CMP,
Brian Ferrell, CMP, President
www.martincommercial.com

MJA EXECUTIVE MANAGEMENT, INC.
Kristen Ray
www.mjexecmgmt.com

NATIONAL ASSOCIATION OF ADVERTISING DISTRIBUTORS
Keith Judkins
www.naadonline.com

NATIONAL ASSOCIATION OF LEGAL ASSISTANTS INC.
Marge Dover, CAE, Executive Director
www.nala.org

NATIONAL RURAL WATER ASSOCIATION
Sam Wade, Deputy CEO
Michael Harris, Membership Services
Brendan Murphy, Program Manager
www.nrwa.org

NEWPORT & ASSOCIATES
Jim Newport
knalobby@cox.net
Oklahoma Association for State Goals
Julie Knutson, President & CEO
www.okcg.org
The Oklahoma Academy identifies issues facing Oklahoma, provides well-researched, objective information, fosters nonpartisan collaboration, develops responsible recommendations, and encourages community and legislative action.

Oklahoma Academy of Family Physicians
Sam Blackstock, CAE, Executive Vice President
Samantha Elliot
www.okafp.org
Promoting excellence in health care and improving the health of the people of Oklahoma by advancing the specialty of Family Medicine.

Oklahoma Agribusiness Retailers Association
Joe Hampton, President & CEO
www.oklahomaag.com
The OARA offers its members a variety of services ranging from legislative representation to supporting activities of farm youth to educational training.

Oklahoma Academy of Physician Assistants
Susan Thomas, Executive Director
www.okapa.org
The Oklahoma Academy of Physician Assistants was incorporated in 1974 as the organization representing Physician Assistants and the profession throughout Oklahoma.

Oklahoma Association for Home Care & Hospice
Annette Mays, RHIA, CPQA, Executive Director
www.oahc.com
The OAHHC keeps members informed of the ever-changing industry of homecare by providing education to help members stay up on changes and best practices for their agencies continued success.

Oklahoma Association of Career & Technology Education
Patrick McGregor, Executive Director
Cheryl Harder, Assistant Director
www.okacte.org
The Oklahoma Association for Career & Technology Education unites the profession of career and technology education and serves the professional needs of its members. The association is recognized as a dynamic educational leadership organization anticipating and fulfilling the professional needs of its members and their customers in developing a competitive workforce.

Oklahoma Association of Healthcare Providers
Rebecca Moore, Executive Director
www.oahcp.org
The Oklahoma Association of Health Care Providers’ mission is improving long term care. Its website is intended for public use and is meant to be of benefit to nursing home residents, their families, nursing home providers and anyone else interested in quality long term health care.

Oklahoma Association of Optometric Physicians
Saundra Naifeh, CEO
Heatherly Cantor, Director of Finance & Operations
www.oaoop.org
With more than 500 optometrists in Oklahoma, optometric physicians dedicate their careers to protecting vision and providing quality eye care to their patients. Oklahoma optometrists are equipped with the latest information and technology to diagnose, treat and manage eye diseases and conditions.

Oklahoma Association of Realtors
Annette Mays, RHIA, CPQA, Executive Director
www.oklahomarealtors.com
The Oklahoma Association of Realtors® is the only trade association representing the real estate industry in Oklahoma. Its website is also used as a reference for real estate information.

Oklahoma City Association of Building Owners and Managers
Dolores McNiven, Executive Director
www.bomaokc.org
Incorporated in 1928, the Oklahoma City Association of Building Owners and Managers represents and promotes the interests of the commercial real estate industry through leadership, education, advocacy, information and networking. Currently, its real estate members represent over 37 million square feet of commercial property in the central Oklahoma area.

Oklahoma City Metropolitan Association of Realtors
Darla Cheek, Education, Marketing & External Relations Manager
www.okcmar.org
OKCMAR is the one-stop resource for real estate information in central Oklahoma. Founded in 1903, OKCMAR is a member-driven organization consisting of 3000 REALTORS® & Affiliate Members.

Oklahoma Consumer Finance Association
Bob Rollins, Executive Director
www.okcfa.org
The OCFA aims to promote and preserve conditions of stability under which small loan companies, their owners and employees can make long term plans and invest for the future, and as a result of their investment, aims to provide a stable and continuing source of credit to Oklahoman’s.

Oklahoma County Medical Society
Jana Timberlake, CAE, Executive Director
www.o-c-m-s.org
The Oklahoma County Medical Society is a physician services organization, which is comprised of 1,600 Oklahoma County physician members. The Society interacts with the membership and the lay public on a daily basis. The laity direct and place their medical questions, concerns and complaints at the doorstep of the County Society.

OKLAHOMA DENTAL ASSOCIATION
Lynn Means, Executive Director
www.odha.com
The ODA is the “voice of the profession” representing dentists and their colleagues in critical issues and legislation that could affect their practice and your patients. The Oklahoma Dental Association provides a wide range of services to member dentists.

OKLAHOMA HUMAN RESOURCE STATE COUNCIL
Charles Middleton, PHR, Treasurer
www.okhr.org
The OKHR State Council is a non-profit, State Affiliate of the Society for Human Resource Management (SHRM). Chartered in 1986, OKHR’s mission is to promote higher standards, quality workmanship and training for a skilled electrician work force. OKNECA members are committed to the safety of your family, neighbors, constituents and the general public.

OKLAHOMA LUMBERMEN’S ASSOCIATION
Karen Baker, Executive Director
www.oklumber.org
Dedicated to the advancement of the lumber products industry since 1947. A voice for Oklahoma’s lumber industry.

OKLAHOMA MUNICIPAL LEAGUE
Carolyn Stager, Executive Director
Jim Layman, Director of Communications, Meetings & Marketing
The Oklahoma Municipal League (OML) is cities and towns working together for their mutual benefit. The OML acts as a central clearinghouse for information and services for its member municipalities. It is a non-profit corporation controlled by officials of member cities and towns.

OKLAHOMA NURSES ASSOCIATION
Jane Nelson, CAE, Executive Director
Vicki White Rankin, ONA Lobbyist
www.oklahomanurses.org
The purpose of the ONA is to foster high standards of nursing practice, promote educational development of nurses and to support professional nurses to the end that all people may have better health care.

OKLAHOMA OSTEOPATHIC ASSOCIATION
Lynnette McLain, Executive Director
Lany Milner, Director of Operations
www.okosteoa.org
The Oklahoma Osteopathic Association (OOA) was founded in 1900 as an affiliate of the American Osteopathic Association. The OOA advocates for the osteopathic profession and promotes the health and well-being of all Oklahomans.
OKLAHOMA PHARMACISTS ASSOCIATION
Kim Spitz, Associate Director
www.okpha.org
The Oklahoma Pharmacists Association facilitates pharmacists in the development of innovative pharmacy practices that demonstrate improved health outcomes for patients and reinforce the role of pharmacists as essential members of the healthcare team.

OKLAHOMA PORK COUNCIL
Roy Lee Lindsey, Executive Director
www.okpork.org
The Oklahoma Pork Council is a producer organization consisting of pork producers throughout Oklahoma that represents the interests of all pork producers. Through federally collected Checkoff monies the Pork Council is able to promote pork and pork products, fund research, and educate consumers and producers about the pork industry.

OKLAHOMA PRESS ASSOCIATION
Mark Thomas, Executive Vice President
www.okpress.com
The Oklahoma Press Association is a trade organization serving weekly and daily newspapers in Oklahoma. The OPA is committed to safeguarding and advancing the newspaper profession in the State of Oklahoma, so that both the profession and the public may benefit.

OKLAHOMA PRIMARY CARE ASSOCIATION
Greta Stewart, CAE, MPH
Executive Director
Judy Grant, Director of Community Development
www.okpca.org
OKPDA is dedicated to improving access to affordable health care and reducing health disparities for all Oklahomans by increasing the number of CHCs and strengthening existing safety net providers.

OKLAHOMA RURAL WATER ASSOCIATION
James Gammill, Executive Director
www.Okruwaternet.org
The mission of the Oklahoma Rural Water Association is to enhance the quality of life in rural Oklahoma through the development and delivery of services and programs for the benefit of ORWA members and the rural people they serve.

OKLAHOMA SOCIETY OF CLINICAL ONCOLOGY
Mary Jo Wichers, Executive Director
www.oscoOK.org
The Oklahoma Society of Clinical Oncology advances the sciences of hematology and oncology and their subspecialties and improves services to the public by studying the socio-economic aspects of the practice of its members.

OKLAHOMA SOCIETY OF CPAs
Daryl Hill, CAE, Executive Director
Amy Welch, APR, Director of Communications
www.oscpa.com
Formed in 1918 with a charter membership of 31, OSCPA unites over 6,000 CPAs in public practice, private industry, government and education. All members hold certificates issued pursuant to the laws of the state of Oklahoma or of other states and subscribe to the Code of Professional Conduct embodied in the bylaws of the organization.

OKLAHOMA STATE HOME BUILDERS ASSOCIATION
Mike Means, Executive Vice President
www.oshba.org
The Oklahoma State Home Builders Association is a trade association of over 2,400 members in 12 local associations statewide serving as an advocate for Oklahoma’s housing industry and as a corporate channel through which builders contribute time, money and services to local community service projects and education initiatives.

OKLAHOMA STATE MEDICAL ASSOCIATION
Kenneth R. King, CAE, Executive Director
Kathleen Musson, CAE, Associate Executive Director
Wes Glinsmann, Director of State Legislation and Public Affairs
Lara Harwell, Health Liaison & Marketing Manager
Amron Parish, Director of Finance & Accounting
www.osmaonline.org
The Oklahoma State Medical Association is part of a national network of medical associations that cooperates to represent medical doctors on local, state, and national issues. The 4,600 physician members of the association are also members of one of the 43 component county medical societies in this state.

OKLAHOMA VETERINARY MEDICAL ASSOCIATION
Jana Black, Executive Director
www.okvma.org
Members of the association are bound to the common goals of animal welfare and professionalism. Membership of the association is composed of more than 1,000 individual Oklahoma veterinarians, Oklahoma State University Center for Veterinary Health Sciences faculty, veterinary students, out-of-state veterinarians, and allied members.

OKLAHOMA WHEAT GROWERS ASSOCIATION
Tim Bartram, Executive Director
www.owga.org
OWGA is a voluntary organization funded by membership dues comprised of wheat producers and those interested in the success of the industry.

OKLAHOMA WHOLESALE MARKETERS ASSOCIATION
Sandy Ruble, Executive Director
www.owmanet.org
The Oklahoma Wholesale Marketers Association was formed in 1941 to represent the interests of wholesalers, manufacturers and brokers involved in the distribution of convenience products. Typical products purchased and sold by convenience distributors include candy, tobacco, snacks, beverages, health and beauty care items, general merchandise, foodservice and groceries.

PERINATAL QUALITY FOUNDATION
Jean Lea Spitz, CAE, MPH, Executive Director
www.perinatalquality.org
The mission of the Perinatal Quality Foundation is to improve the quality of Maternal Fetal Medicine medical services by providing state of the art educational programs, and evidence based, statistically valid monitoring systems to evaluate current practices and facilitate the transition of emerging technologies into critical care.

RICHARD HESS & ASSOCIATES
Kris Sanders
www.rhess.com
Richard Hess & Associates provides effective leadership for associations. Clients include Metro Area Development Corporation, National Association of Sonic Drive-In Franchisees; Oklahoma Propane Gas Association; Oklahoma Psychological Association; and many others.

REI OKLAHOMA
Scott Dewald, President & CEO
www.reiok.org
REI Oklahoma has been meeting the needs of Oklahoma businesses and communities for more than three decades through a variety of economic development services. REI Oklahoma had its beginning in the small business lending arena. Today it has evolved into a multi-faceted economic development organization that has become the model of study for effective economic development services.

SOLUTIONS 501 LLC
Danna Fowble, IOM
www.facebook.com/pages/Solutions-501-LLC
SOLUTIONS 501 L.L.C. focuses on management and consulting of not for profit organizations including foundations, professional and/or trade associations as well as local chambers of commerce and religious organizations.

TINA GILLILAND & COMPANY
Tina Gilliland, CAE

YANWE MANAGEMENT GROUP
Katherine Smith
www.Yanwe.com
Yanwe Management Group provides its clients with the highest level of business support services in order to allow them to focus on running their business so that they are better enabled for success.

PROFESSIONAL MEMBERS

LIFETIME MEMBERS

BOB BERRY, CAE
BEN BLACKSTOCK
LEO CRAVENS, CAE
RETHA DUGGAN
CHARLOTTE EDWARDS, CAE
PAT HALL, CAE, ASAE FELLOW
ED KELSIAY, CAE, ASAE FELLOW
LYLE KELSEY, CAE, CMBE
BILL MOYER, CAE
DEAN MYERS
LEIGH NICHOLS, CAE
GEORGE NIGH
JOHN ORR
CLAUDIA PENSE
CHARLIE SIMONE
ANNA BELLE WIEDEMANN
FORREST WILKINS
OSAE is a member-based organization supported primarily by member dues. Those dues, and involvement from the members, create many benefits for OSAE members.

- Members are part of an organization that provides a unified voice for association executives in Oklahoma.
- Members have access to a vast network of association professionals and potential business partners.
- Members work together in business-to-business development opportunities and meet together to learn about association management and improvement. Members receive educational materials, newsletters and are provided many opportunities to grow professionally.

There are two types of OSAE memberships:

**Professional**

Professional members are association representatives engaged in the management, governance, and operations of a member driven association or Chamber of Commerce. Professional members are individual memberships. Many types of association executives holding various job titles, such as CEO, Foundation Director, Member Services Director, Meeting and Event Planner, Accountant, etc. can all be OSAE members.

The annual membership for a Professional is $215, and $285 for a Strategic Partner. Your annual membership starts on the day you join.

The easiest way to become a member of OSAE is to visit the organization’s web site at [www.ok-osae.org](http://www.ok-osae.org). Complete and submit the electronic application and payment information and you will be contacted by professional staff to get you started as an OSAE member.

When you visit the web site you will find details about upcoming events and opportunities for OSAE members. Feel free to contact any of the professional staff or members of the Board of Directors. The benefits are many and the friendships last a lifetime.